**Abhishek Singh**

mba2017\_abhishek\_singh@aimt.ac.in ║ +91-9795308893 ║ Male ║ Age: 28

**ACADEMICS**

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| **QUALIFICATION** | **INSTITUTE** | **BOARD/UNIVERSITY** | **YEAR** | **%/CGPA** |
| MBA | Army Institute Of Management and Technology | GGSIPU | 2019 | 70 |
| BBA | Swami Vivekanand Subharti University | UGC | 2016 | 72.5 |
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| XII  X | National Institute Of Open  Schooling  Army School, Bolarum | NIOS    CBSE | 2013  2007 | 67    52 |

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|  |  | **EXPERIENCE/ INTERNSHIP** |
| **BPTP Ltd**  **(**Sep 2021 – SERVING) |  | Working in builder firm as an “Assistant Sales manager”.  Handling Gurgaon location sec & , Dwarka Express way |
| **ASHIANA HOUSING LTD.**  (JUNE 2019- JULY 2021) |    | Successfully completed 2yr 1month (25 months) from 10th June 2019 to 10th July 2021 with Ashiana Housing Limited.  Worked as a sales executive with the team, my responsibility was too achieved and exceeds the assigned sales target in the designated project through proper implementation of the company sales process while maintaining relationship with the customers. |
|  |  | Responsibility for sales process which include pre-sales, post-sales, Resales services. |
| **ITC LIMITED**  (JUNE 2018- AUGUST 2018 ) |    | Successfully completed 3 month internship from June 2018 to August 2018  Completed a project titled “understanding the promotional activities of ITC new launched products |
|  |  | Dealed and surveyed of new launched product through whole seller and distributer. |
|  |  | It included both B2B and B2C |

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|  | **LIVE PROJECT** |
| **BENZARA E-**  **COMMERCE**  **INDIA PVT LTD**  (OCT 2017- DEC  2017) | * Successfully completed 3 month live project from Oct 2017 to Dec 2017. * Prime responsibility to do a product listing from a catalog through online portal. * Included product listing, pricing and inventory of a product requirement. |

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|  |  | **SKILLS** |
| **ADAPTABILITY** |  | Quickly acclimate to different environment and are open to new processes and technologies |
| **DECISION MAKING** |  | Asses a situation and determine the next steps to take, rather than continually ask for guidance |
| **TIME**  **MANAGEMENT** |  | Discipline to tune out distraction, meet deadlines and get most out of work day |

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|  |  | **EXTRA CURRICULAR ACTIVITIES** |
| **PARTICIPATIONS** |  | Participated in Sales & Strategy challenge , XLRI-IIM Alumni , December 2019. |
|  |  | Participated in quiz competition organized by IIT-Bhopal, January 2019. |
| **ACHIEVEMENTS** |  | Won first prize in “Cricket Competition” organized by Army Institute Premier League, 2018. |

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|  |  | **PERSONAL DETAILS** |
| **ADDRESS** |  | H.No:18, Sanjay Gandhi Nagar, Naubasta, Kanpur, UP-208021 |