

# VIPIN DHILLON

Bawal, HR 123501 | +91 972 995 4224 | vipindhillon008@gmail.com

## Professional Summary

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With 4+ years of Experience as Sales Executive & Merchandiser in national & international markets, I am eager to utilize the most excellent sales practices while increasing revenues. Personable communicator focused on exceeding client expectations.

## Skills

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- Business development and planning
- Business Networking
- Product and Service Sales
- Schedule Coordination
- Sales strategy
- Operations

## Work History

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### Sales Executive

03/2019 to Current

**Hankyu Hanshin Express India Pvt. Ltd.** – Bawal, Haryana

- Provide accurate and timely reporting of information to customers including sending quotations, pricing, costing, shipping details and supply chain related documentation.
- Work with the Operations team and suppliers to ensure customers' expectations are met and exceeded.
- Build and maintain effective relationships with customers, suppliers and team members.
- Arrange for picking up of goods and materials from client's location.
- Maintain inventory space for easy handling and quick access of materials.
- Place consignments on strategic locations according to their delivery schedule.
- Take and enter details of incoming and outgoing goods and sorted them for shipment by air, train, and road.

### Merchandiser

12/2015 to 03/2019

**Adhya Design Pvt. Ltd.** – Faridabad, Haryana

- \* Correspondence with Buyer & Buying houses.
- \* Regularly updating buyers & buying houses about production status & seeking approval from various styles.
- \* Developing a detailed time & action plan & regularly monitoring the same through weekly status.
- \* Making shipment records, purchase orders, buyer records.
- \* Prepare all pre shipping & post shipping documents.
- \* Coordinate with CHA for timely custom clearance and handover the shipment.
- \* Provide BL draft and other formalities to sailing the vessel.

## Education

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**MBA:** International Business **05/2015**  
**Guru Gobind Singh Indraprastha University** - New Delhi

**BBA:** Commerce **06/2012**  
**Maharshi Dayanand University** - Rohtak

## Company Profile

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**Hankyu Hanshin Express Group** is an international logistics corporate group providing global airfreight, marine freight and other logistics services. The group enriches the lives of people, delivering a brighter future by striving to maintain and expand our global supply chain through our expansive global network built on five regional hubs. We believe that striving to build a sustainable society is an indispensable part of our business, and we therefore pro-actively contribute to society and environmental conservation initiatives.

## Hobbies

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Fitness  
Swimming  
Volleyball

## Personal Information

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Father's Name : Shri Bijender Singh  
Date of Birth : 25th Feb 1993  
Gender : Male  
Marital Status : Married  
Address : VPO-Banipur, Tehsil-Bawal, Distt-Rewari -120501  
Haryana (India)

**VIPIN DHILLON**