

# Aman deep

## Business Development Executive

An Experienced Professional who has the ability to take challenges. Keenly Interested in tech field cause of the Feedback given by the Past Employers. Competitive industry thrills me to use my personal skills that are Developed by me as Engineer Observing the loopholes in Industry. If you are looking for an Innovation in your firm you've landed the right Place.



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📍 New Delhi, India

## WORK EXPERIENCE

### Business Development Associate Leverage Edu

02/2023 - Present

#### Job Roles

- Counselling Students for Abroad Studies Process and Pitching services.
- Hands on Experience of Lead Squared software for CRM.

### Sales Associate Learning Routes Pvt. Ltd.

11/2022 - 01/2023

#### Job Roles

- Worked as Sales Associate, made connections and closed clients.
- Understood and Worked out the Competitive Sales Domain.
- Understood the significance of Follow-ups for Closing a Client.

## EDUCATION

### M.Tech, Thermal Engineering Delhi Technological University, Delhi

07/2019 - 06/2021

#### Projects

- Published a Research paper in an International Conference ICAPIE.
- Submitted Thesis on Combustion, Performance and Emission testing of Alternative fuels.

### B.Tech, Mechanical and Automotive Engineering Delhi Technological University, Delhi

08/2014 - 05/2018

#### Projects

- Submitted a project on NON-Pneumatic tyres with a scale model for demonstration.
- Submitted Project on ABRASIVE FLOW MACHINING.

### 12th Grade Guru Harkrishan Public School, New Delhi

04/2012 - 03/2013

#### Achievements

- Scored 76.8% in the Board Exams.

### 10th Grade Guru Harkrishan Public School, New Delhi

04/2010 - 03/2011

#### Achievements

- Scored 81.7% in the Board Exams.

## SKILLS

Email marketing

Management

Entrepreneurial

Communication skills

Persuasive

Marketing

Innovative

MS Office

Salesforce

Lead Squared

## INTERNSHIPS

### Business Development Executive (Shiksha 4.0) (06/2020 - 07/2020)

- Developed some leads via cold calling and Email.
- Prepared PPTs and presented them to concerned personnel.
- Worked in a team to make an online Brochure for that firm.
- Discussions with BDEs for improvements in company's model.

### Graduate Engineer Trainee (Satluj Document Company, Shimla) (06/2018 - 07/2019)

- Managed the Email Marketing.
- Assisted the Sales Manager and did some field visits.
- Created few leads from potential prospects.
- Helped in paperwork for achieving targets and observed company model.

## LANGUAGES

Hindi

Full Professional Proficiency

English

Full Professional Proficiency

## INTERESTS

Solving Rubik's cube

Watching SCI-FI movies and Educational Videos

Listening Music

Playing Flute

Traveling

Cosmology