

# Rajnish Dwivedi

Experienced Logistics Professional with a passion for Efficiency, Customer Satisfaction, and Operational Excellence. Seeking a challenging role to leverage extensive experience in optimizing logistics processes and fostering client relationships. Committed to delivering measurable results and driving continuous improvement in all facets of logistics operations.



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D.O.B: 08-06-1995



Sector 104, Noida

## ➤ WORK EXPERIENCE:

2015 - Present : Assistant Manager  
Titanic Ocean Services Pvt. Ltd, Noida

- Directed export operations, overseeing seamless transportation of goods while maintaining compliance.
- Cultivated and nurtured client relationships, ensuring needs were met and concerns promptly addressed.
- Coordinated cross-functional teams, optimizing internal processes across warehousing, procurement, and customs.
- Leveraged data analysis to drive efficiency and cost savings initiatives within logistics operations.
- Mentored team members to uphold company standards and achieve operational excellence.
- Facilitated import/export activities, managing documentation, customs clearance, and shipping logistics.
- Monitored and streamlined inventory levels, optimizing warehouse efficiency and stock management.
- Collaborated with suppliers to negotiate contracts and ensure timely delivery of goods.
- Prepared and analyzed logistics reports, implementing corrective actions to improve performance.

## SKILLS:

Logistics Operations:

Customer Rel. Management:

Supply Chain Management:

Operational Efficiency:

Enhancement:

Problem Solving:

Leadership and Mentoring:

Team Building:

Decision Making :

Crisis Management:

Vendor Management:

## ➤ EDUCATIONAL QUALIFICATION:

Bachelor's Degree Year of Completion: 2021  
Intermediate (12th), Year of Completion: 2010 (Second Division)  
High School (10th), Year of Completion: 2008 (Second Division)

## ➤ PROMOTIONS AND ACHIEVEMENTS:

Received 5 promotion within a span of 9 years:

- Documentation executive → Customer Service Executive
- Senior Executive → Senior Executive Export
- Senior Executive Operations → Assistant Manager